## **Comparisons of Job Characteristics**

Focus Occupation: Managers, All Other (11-9199)

**Associated Occupation: Public Relations and Fundraising Managers (11-2031)** 

Compare Knowledge
Compare Skills
Compare Abilities
Compare Detailed Work Activities
Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

## Knowledge

Similarity of Focus Occupation to Associated Occupation: 60

Focus Occupation: Managers, All Other (11-9199)

Associated Occupation: Public Relations and Fundraising Managers (11-2031)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Customer and Personal Service	11.3	20.4	11.8	<<	Extensive education and/or training may be required
English Language	11.2	19.9	15.1	<<	Extensive education and/or training may be required
Sales and Marketing	5.2	18.9	7.9	<<	Extensive education and/or training may be required
Communications and Media	5.3	18.4	6.3	<<	Extensive education and/or training may be required
Administration and Management	8.4	15.6	14.5	0	Current knowledge level may be sufficient
Personnel and Human Resources	5.6	12.4	9.9	<	Expanded education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

## **Skills**

Similarity of Focus Occupation to Associated Occupation:

Focus Occupation: Managers, All Other (11-9199)

Associated Occupation: Public Relations and Fundraising Managers (11-2031)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Speaking	10.8	16.2	13.1	A higher skill level may be required	
Active Listening	11.0	15.1	13.1	A higher skill level may be required	
Writing	9.2	15.0	12.7	A higher skill level may be required	
Social Perceptiveness	9.1	14.3	11.2	Extensive development of skills in this area may be required	
Coordination	9.1	13.6	13.0	Current skill level may be sufficient	

Persuasion	7.4	13.6	10.5	<<	Extensive development of skills in this area may be required	
Time Management	8.9	11.8	11.7	0	Current skill level may be sufficient	
Management of Personnel Resources	6.9	11.5	11.0	0	Current skill level may be sufficient	
Negotiation	6.8	11.5	11.1	0	Current skill level may be sufficient	
Systems Analysis	6.5	11.4	11.2	0	Current skill level may be sufficient	
Systems Evaluation	6.4	11.4	11.4	0	Current skill level may be sufficient	
Management of Financial Resources	3.3	10.1	6.2	<<	Extensive development of skills in this area may be required	
Management of Material Resources	3.7	7.2	7.4	0	Current skill level may be sufficient	

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of  $O^*NET$  (Occupation Information Network) data.

## **Abilities**

Similarity of Focus Occupation to Associated Occupation: 98

Focus Occupation: Managers, All Other (11-9199)

Associated Occupation: Public Relations and Fundraising Managers (11-2031)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation	
Oral Expression	12.4	17.3	14.5	<	Some improvement in abilities may be required	
Speech Clarity	10.2	16.0	11.7	<<	Extensive improvement in abilities may be required	
Written Expression	9.8	16.0	14.0	<	Some improvement in abilities may be required	
Oral Comprehension	12.5	15.5	14.5	0	Current ability level may be sufficient	
Written Comprehension	11.0	14.3	14.7	0	Current ability level may be sufficient	
Speech Recognition	9.9	14.2	11.3	<	Some improvement in abilities may be required	
Problem Sensitivity	11.1	13.6	13.2	0	Current ability level may be sufficient	
Deductive Reasoning	10.6	13.3	13.0	0	Current ability level may be sufficient	
Fluency of Ideas	7.6	12.5	10.0	<	Some improvement in abilities may be required	
Originality	7.6	11.4	10.1	<	Some improvement in abilities may be required	
Memorization	5.6	8.1	6.2	<	Some improvement in abilities may be required	

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O\*NET (Occupation Information Network) data.

There are no common work activities.

Tools and Technologies that Both Occupations Have in Common\_\_\_\_\_

Similarity of Focus
Occupation to Associated
Occupation: 86

Focus Occupation: Managers, All Other (11-9199)
Associated Occupation: Public Relations and Fundraising Managers (11-2031)

Tools and Technologies	Exclusivity
Business function specific software	1
Computer data input devices	2
Computers	1
Content authoring and editing software	1
Content management software	6
Data management and query software	1
Development software	4
Duplicating machines	6
Information exchange software	1
Network applications software	1
Personal communication devices	2

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of  $O^*NET$  (Occupation Information Network) data.